

Closing of the Government program

Dear Partner,

At a time of digital transition, the IT industry is reshaping its business model. Software products offered by Autodesk are no exceptions and have undergone major evolutions.

This is why thanks to our ambitious investments, we continue to offer our customers solutions at the cutting edge of innovation and to meet the growing requirements of the digital transformation.

Our objective is to provide the most powerful and efficient software in the industry at fair prices to maintain this level of value in an uncertain macroeconomic context. We are constantly working to ensure that the quality of the user experience and our technical support remain the benchmark in the market.

We therefore announced in the Channel News dated March 7, 2022 the gradual termination of the discount program for orders intended for the Government accounts.

This will take place in two phases:

- Phase 1

As of August 1, 2022:

No so-called "Government" discounts for public sector customers will be granted for new subscriptions under new tenders (contracts) and open/existing tenders (contracts).

In addition, no discounts will be granted to cover changes in price and/or conditions for new subscriptions under open/existing tenders (contracts) and for new tenders (contracts) won after this date.

- Phase 2

As of January 31, 2023:

No so-called "government" discounts for public sector customers will be granted for subscription renewals under new/existing open/existing tenders (markets).

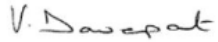
Additionally, no discounts will be granted to cover changes in price and/or terms for subscription renewals under open/existing tenders (steps) and for new contracts (steps) won after this dated.

The update of our pricing policy allows us to harmonize our tariffs among the European Union and more globally across our regions. Beyond, this, we have to look carefully at the overall macro-economic context: everchanging international environment, the obligation to pursue new investments to develop new

software solutions and new features within our Products made it impossible to maintain the Government discounts.

Autodesk remains a customer-centric company and customer satisfaction is at the core of our action. Therefore, do not hesitate to contact us should you have any questions or should you need any additional information.

Sincerely,

A handwritten signature in dark ink, appearing to read "V. Davenport". The signature is written in a cursive, slightly stylized font.

Autodesk

Vicky Davenport

Senior Director EMEA Channel Sales